



TIPS TO SELLERS

If you are planning to sell your home, here are some useful tips to help you prepare. This preparation will help to make your Open House a secure, enjoyable experience for everyone. Use this handy checklist to assess what needs to be cleaned, repaired, or changed before opening your home to potential buyers.



Declutter it. To make your home seem larger and more inviting, declutter. Take everything off your countertops, half the books off your bookshelves, and pack clothes away. Your home will feel larger, spacious.



Mow it, Plant it. Most homebuyers today spend 10 seconds looking at a digital photo of your home online. If they like what they see, they will do a “drive-by”. Give your landscape a power-lift. Trim hedges and trees.



Clean it. Give your home a thorough cleaning from top to bottom. Buyers dislike dirt more than just about anything else. Cleanliness signals to the buyer that the home has been well cared for.



Paint it. You’ll get the biggest bang for your buck by repainting the interior of your home in a bright white paint. White walls help homebuyers imagine what their decor will look like inside the home.



Fix it. Fix squeaks in the doors, repair any holes, cracks, chipped paint, ripped wallpaper or water damage. If necessary, repaint in neutral or complimentary colors. Nothing improves the value of a home for lower cost than a fresh coat of paint.



Stage it. Ensure all gates and doors open easily. Pet areas should be put away and out of sight. Neatly set up furniture so the space looks clean and inviting. Clean windows and ensure they open easily. Make sure the home smells fresh and clean.